



Andiamo! Group Client Recommendations

"As a successful, early stage SaaS firm in the Bay Area, finding the right talent rapidly is critical to us in reaching our business goals. Andiamo! was able to streamline our hiring efforts by understanding our needs and working tirelessly to find the candidates with the experience we needed. They have an amazing talent for screening in/out the candidates with, not just the right background, but with the right personality for our dynamic business environment. Picking the right recruiting firm can be a daunting task. Andiamo! comes with a great track record and continuously adds value to our hiring efforts. They run a very efficient organization and I highly recommend their services!"

InsideView
VP of Business Operations
Lisa Bailey
www.insideview.com

"Jason and the team at Andiamo worked quickly to understand the type of sales person we were looking for; compile a list of candidates that they reached out to proactively to qualify on our behalf; and help us identify the best of the bunch. They were great advocates of our company during the process, and the sales person that we hired at the end of the process was certainly better than the ones who were responding to our Craigslist ads. I strongly recommend working with Andiamo."

Yardbarker, Inc.
CEO and Co-Founder
Pete Vlastelica
www.yarbarker.com

"Andiamo! was an effective resource for our company in obtaining qualified candidates to meet our aggressive growth plans. Andiamo! staff is friendly and responsive, providing great support for start-ups who are still in the process of developing a fully functioning HR department."

Smiley Media
Slade Cutter
General Counsel
www.smileymedia.com

"Jason did a fantastic job understanding our recruiting needs, focusing on candidates that fit our culture and presenting plenty of options to choose from. What differentiated Jason from the rest was his ability to ask the right questions, learn from those candidates we rejected and produce more desirable ones for us to consider. If you need a resource to find sales people, I strongly recommend that you consider Jason."

Propertyware, Inc.
Sina Shekou
CEO and Co-Founder
www.propertyware.com

"Someone with the right "Sales DNA" is hard to find. We were very specific about the types of candidates we were looking for in our hiring process and Andiamo! was able to not only find us one, but two successful new additions to our team. Andiamo! worked hard to make sure our preferences were met and were able to remain patient in the process."

SmartTurn, Inc.
Senior Director of Sales
Mike Pyle
www.smartturn.com